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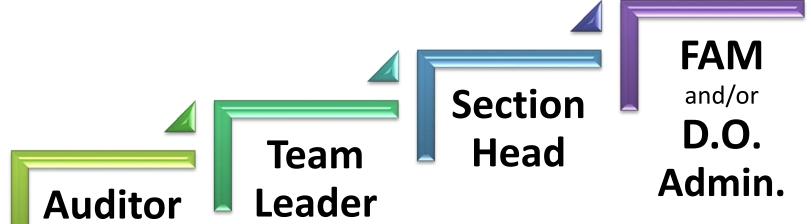
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TODAY'S TOPICS

- 1. The Audit Process
- 2. Conciliation Conferences
- 3. Taking a Case to the Division of Tax Appeals
 - Motion Practice
 - Working with the Tax Department's Office of Counsel
 - Hearings Before an ALJ
- 4. Judicial Review of a State Tax Decision
- 5. Bypassing the Administrative Process



- > The Audit Division
 - Field Audits
 - Desk Audits
- > Audit Selection information matching, CISS
- Chain of Command





REPRESENTATION

Right to Counsel in Administrative Proceedings

"Any person compelled to appear in person or who voluntarily appears before any agency or representative thereof shall be accorded the right to be accompanied, represented and advised by counsel. In a proceeding before an agency, every party or person shall be accorded the right to appear in person or by or with counsel . . . " (SAPA § 501)

- Representatives for Audits
 - ✓ Attorneys (NYS)
 - ✓ Accountants (NYS)
 - ✓ Others Enrolled Agents (NYS residents), general partner, officer, employee, others with special permission
- > Power of Attorney Required (Form POA-1)



AUDIT TECHNIQUES

- Sales & Use Tax Audits
 - Four Main Areas:
 - ✓ Tax Reconciliation
 - ✓ Sales
 - ✓ Recurring Expenses
 - ✓ Fixed Assets
 - Responsible Person Questionnaire
- Personal Income Tax Audits
 - Residency
 - Nonresident Allocation
- Corporate Franchise Audits
 - Apportionment
 - Sourcing (services)





CONCLUDING THE AUDIT

- Audit Resolution
 - Statement of Proposed Audit Adjustment/Changes
 - Two Options:
 - 1. Consent → prompt assessment
 - 2. Submit written objections (request a meeting)
- > Formalizing the Audit Results
 - Statutory notice issued
 - Decide how to protest

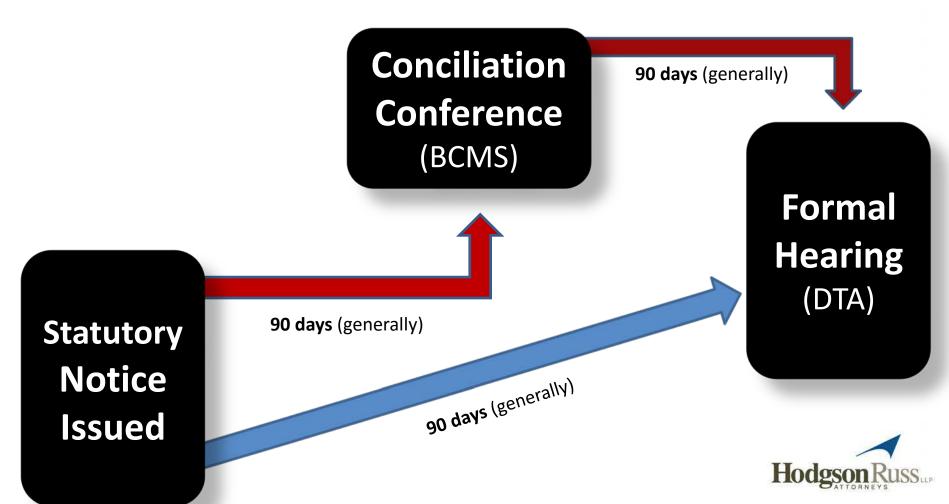


- > The Consent
 - ✓ Whether to sign
 - √ How to respond
- > The Statutory Notice
 - ✓ Types of Notices:
 - Notice of Deficiency
 - Notice of Determination
 - Others
 - ✓ Protest Period generally 90 days
- Notice and Demands (if no protest)





PROTESTING STATUTORY NOTICES



CONCILIATION CONFERENCES

- ➤ Bureau of Conciliation and Mediation Service ("BCMS") Tax Law § 170(3-a)
 - Within Tax Dept.'s Division of Taxation
 - Reports directly to Commissioner
 - Forum for information resolution
- Requesting a Conciliation Conference
 - Simple form (Form CMS-1)
 - Include short statement of disagreement



CONCILIATION CONFERENCES

- Preparing for the Conference
 - Consider opening dialogue with auditor (especially if new to the case)
 - Adjournments 10 days' notice required
- Appearing at the Conference
 - Conducted by BCMS conferee
 - Tax Dept. represented by Audit Division
 - Parties explain their position and present evidence in support of their position
 - Consider whether to bring taxpayer



CONCILIATION CONFERENCES

- Post-Conference Submissions
 - Conferee may request further evidence or explanation
 - Ex parte communications OK!
- > Conferee's Proposed Resolution
 - Ex parte report to Audit Division
 - Presented to taxpayer → the Consent
- > The Conciliation Order 90 days to protest



OVERVIEW OF DTA

- > Independent Division of Tax Dept. (Tax Law, Article 40)
 - Separate from other Tax Dept. divisions
 - Administered by Tax Appeals Tribunal Tax Dept.'s Commissioner has no power/authority over DTA
 - 9 ALJs, 1 Presiding Officer
- > Forum for Formal Hearings
 - Hearings held before ALJs (except small claims cases)
 - No jury
 - ALJ determinations are published but not precedential



PLEADINGS

- ➤ **Petition** Taxpayer commences DTA proceeding by filing petition (Form TA-10 available at dta.ny.gov) Separately numbered paragraphs alleging (i) errors made by Tax Department and (ii) facts establishing the errors
 - Attach statutory notice, include Power of Attorney
 - File original and 2 copies with DTA → DTA will forward to Tax Dept.'s Office of Counsel
- > **Answer** Tax Dept.'s response to Petition
 - Due 75 days from date DTA forwards to Office of Counsel (may be extended)
 - Must expressly admit or deny each material allegation in Petition
 - Must contain additional facts (as affirmative statements) that Division of Taxation plans to prove in defense
- > **Reply** Taxpayer is entitled to file/serve Reply to Answer (not required)
 - Due 20 days from date served with Answer
 - Controversy deemed "at issue" (joined) either (i) when Reply served or (ii) when 20-day period to reply expires



- Procedural Tools
 - ✓ Stipulations
 - ✓ Bills of Particulars
 - √ Admissions
 - ✓ Subpoenas
- No Formal Discovery
- No Depositions (generally)





MOTION PRACTICE

- > Common Types of Motions:
 - Motion to Dismiss
 - Motion for Summary Determination
- > Prohibited Motions:
 - Motions for costs or disbursements
 - Discovery motions
- Generally no Oral Argument on Motions can be requested

WORKING WITH THE TAX DEPARTMENT'S OFFICE OF COUNSEL

- About half of all DTA cases are settled
- ➤ Point of contact → Tax Dept. attorney who filed Answer
- Settlements reached via phone calls, face-to-face meetings, e-mail





PREPARING FOR HEARINGS BEFORE AN ALJ

- Who are the ALJs?
- Conference calls
- Notice of Hearing
 - ✓ Adjournments
 - ✓ Defaults



Hearing Memo – due at least 10 days before the hearing

THE ALJ HEARING

- Evidentiary Considerations
- Presenting Arguments and Evidence



- ✓ Jurisdictional Documents
- ✓ Opening Statements
- ✓ Presentation of the Division's Case
- ✓ Presentation of Petitioner's Case
- ✓ Closing Statements



AFTER THE ALJ HEARING

- Request a Copy of the Transcript
- Post-Hearing Submissions (Briefs)
- The ALJ Determination
 - Findings of Fact
 - Conclusions of Law
 - Possible Outcomes: grant the petition (wholly or partly) or deny the petition



APPEALS TO TAX APPEALS TRIBUNAL

- ALJ determinations are appealed to the Tax Appeals Tribunal
- 3 Commissioners (1 is also President)







- Original jurisdiction in tax controversies (not estate or property tax)
- > De Novo Review of ALJ determinations



APPEALS TO TAX APPEALS TRIBUNAL

- Who can appeal?
 - ✓ Either party can take exception
- > When is the appeal due?
 - ✓ The exception must be filed within 30 days of the date the ALJ determination is issued
- > Is there a form I should use?
 - ✓ Form TA-10 (Notice of Exception to Administrative Law Judge's Determination) available at www.dta.ny.gov

APPEALS TO TAX APPEALS TRIBUNAL

Procedure for Taking Exception

- > Exception Must Contain:
 - 1. Disagreed findings of fact and conclusions of law;
 - 2. Grounds for the exception; and
 - 3. Alternative findings of fact and conclusions of law
- > Filing and Serving the Exception:
 - ✓ File original exception papers plus 2 conforming copies with the Secretary of the Tribunal
 - ✓ Serve 1 copy of exception papers on opposing counsel



APPEALS TO TAX APPEALS TRIBUNAL

Perfecting the Appeal

Party taking exception must file a brief either (i) when filing Notice of Exception or (ii) within 30 days thereafter



Opposing party then has 30 days to file a brief in opposition

APPEALS TO TAX APPEALS TRIBUNAL

Oral Argument

- Must be requested on Form TA-14
- ➤ Held before Tribunal's 3 Commissioners in Albany or NYC
 - Usually 15 minutes per party
 - Stenographically reported
- Transcript is part of record on review



"Your suit is without merit."



- Article 78 Review of Tribunal decisions
- Standing Only taxpayers can appeal
- Venue Appellate Division, Third Department
- Deposit and Undertaking sometimes required





- Statute of Limitations 4 months from Tribunal's Decision
- Scope of Review (CPLR 7803) whether the Tribunal:
 - 1. Failed to perform a duty enjoined upon it by law;
 - 2. Is proceeding or is about to proceed without or in excess of jurisdiction;
 - Decision was made in violation of lawful procedure, was affected by an error of law or was arbitrary and capricious or an abuse of discretion, including abuse of discretion as to the measure or mode of penalty or discipline imposed; or
 - 4. Decision is supported by substantial evidence



PROCEDURE FOR APPEAL

- Step One Petition for Judicial Review
 - Pay \$350 filing fee Get index number
 - File Pleadings Notice of Petition and Verified Petition (w/ verification)
 - Serve Pleadings on AG, Tax Appeals Tribunal and Tax Dept.
 - File Proof of Service with the Court
- Step Two Perfect the Appeal (after gov't serves Answer)
 - File and Serve Brief
 - File Record



PROCEDURE FOR APPEAL - CONTINUED

- Answer must be filed/served at least 5 days before return date
- ➤ Brief & Record must be filed/served within 60 days of date served with government's Answer (but actually have up to 9 months!)
- Respondents' Brief Must be filed/served within 60 days from date brief and record are filed/served



ARGUING AND DECIDING THE APPEAL

- Oral argument (if requested when appeal was perfected) is held in the Justice Building
 - Court clerk notifies party of date approx. 1 month in advance
 - Can be up to 30 minutes
 - Expect a "hot bench?"
- Opinion or Memorandum and Decision and Order typically issued 4-6 weeks after argument
 - Taxation of costs (if taxpayer wins)
 - Appeals are made to the Court of Appeals



BYPASSING THE ADMINISTRATIVE PROCESS

DECLARATORY JUDGMENT ACTIONS

- > Grounds:
 - Unconstitutionality of Statute
 - Inapplicability of Statute
 - Scope of Jurisdiction Exceeded
 - Other grounds (e.g., taxing statute or regulation has been applied to a taxpayer in an unconstitutional manner)
- Venue Supreme Court
 - Often Albany County CPLR 505
 - Can be county where taxpayer lives/located CPLR 506(b)
- Prepare an "Exhaustion-Not-Required" Defense
- Concurrent Administrative Petitioning



BYPASSING THE ADMINISTRATIVE PROCESS

HYBRID PROCEEDINGS

- ➤ Courts have allowed hybrid actions/proceedings to proceed where the mixture of relief requested straddles the less-than-clear boundaries that exist between Article 30 and Article 78
- Hodgson Russ v. Minnesota Department of Revenue (Erie County Supreme Court, Index No. 2014/000097)
 - A law firm challenged MN's assertion of nexus under both Article 30 and Article 78



BYPASSING THE ADMINISTRATIVE PROCESS

OTHER COURT ACTIONS

- Actions Commenced by Taxpayers
 - Actions for civil damages for failure to release a lien
 - Actions for civil damages for certain unauthorized collection actions
 - Actions for unauthorized disclosures of tax returns and/or tax return information
- Actions by Non-Taxpayers for Wrongful Levies



THANK YOU



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